

WHAT IS A SHORT SALE REAL ESTATE%0A

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[What Is a Short Sale? The Long and Short Of It | realtor.com](#)

A short sale starts off like any other home sale: You contact a real estate agent (ideally one who specializes in short sales), list your home (mentioning that it's a short sale/subject to

[What is a 'short sale' in real estate ...](#)

In real estate, a short sale is an option allowing homeowners dealing with financial difficulties to sell their property for less than the amount they still owe on the mortgage. The buyer of the property is a third party, and all funds from the sale go directly to the lender .

[Short sale \(real estate\) - Wikipedia](#)

Short sale (real estate) A prudent buyer will not pay greater than the appraised value, and a Bank or Finance company will not provide a mortgage for greater than the appraised value, thus limiting the Short Sale proceeds to a maximum gross yield of the property's Appraised Value.

[Short Sale Definition - Investopedia](#)

A mortgage short sale is the sale of a property by a financially distressed borrower for less than the outstanding mortgage balance due where the proceeds from the sale will be used to repay the

[What Is a Short Sale and Who Does it Benefit? -](#)

[TheStreet](#)

As any real estate agent will say, a motivated seller is a seller who wants to cut a deal, so a low-ball offer has a better chance of being accepted in a short sale than in a traditional home sale.

[What Is a Short Sale in Real Estate Investing? |](#)

[Mashvisor](#)

Before going ahead and buying a short sale home as an investment property, a real estate investor needs to understand the short sale process first. This should help you in completing the transaction and closing the deal smoothly. As mentioned, the owner initiates the short sale this is how the process goes:

[The Steps in the Real Estate Short Sale Process](#)

A short sale occurs when a lender agrees to the sale of a property at fair market value even if the outstanding mortgage against the property is more.

[A Complete Guide To Short Sale Homebuying |](#)

[Bankrate.com](#)

Buying a home through a short sale is different from buying a property at a foreclosure auction, or one that is actually owned by the bank, known as an REO, or real-estate owned property.

[What Does a Short Sale Mean for Buyers? | Home](#)

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The real estate market still has some short sale properties available and buying a short-sale approved home can save you money and reduce the amount of competition you have for the home. It's also

[How to Do a Short Sale on a Home - The Balance](#)

A short sale in real estate is not always a pleasant transaction, but short sales have come a long way since 2006, so don't sell the concept short.

[Real Estate Short Sale - Investopedia](#)

A short sale in real estate is when a financially distressed homeowner sells his or her property for less than the amount due on the mortgage.

[What Is a Short Sale In Real Estate? - realtyna.com](#)

A short sale is when a property is sold at a price that is lower than the mortgage that is owed on it and the lender accepts the loss. While not the preferred option for the homeowner or the lender, a short sale can provide an alternative to costly and lengthy foreclosure proceedings.

[Short Sale - Real Estate, Homes for Sale, MLS Listings, Agents](#)

A short sale is the sale of a home for less than the homeowner owes on the mortgage. A homeowner who is unable to keep up with the mortgage payments may try to sell a home in a short sale to avoid going into foreclosure .

[Residential for sale in Santa Fe, New Mexico, 201901153 ...](#)

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[What is a realestate short sale - answers.com](#)

A real estate short sale is where property is sold less than market value in an effort to recover monies owed from the borrower's mortgage.